

# THE LIST

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THE BUSINESS REVIEW

## GENERAL CONTRACTORS

(Ranked by 2003 local contracts completed)

2004 Rank	Company Address 2003 Phone, (Fax) Rank <sup>1</sup> Web site	Local Contracts Completed	Total Contracts Completed	Contracts Completed as Sub-contractor	Local Employees	Commercial Contracts (%)	Construction Management/Site development	Specialties	Notable Projects <sup>1</sup>	Top Local Contact(s)
		Percent Change <sup>2</sup>	Percent Change <sup>2</sup>	Contracted to other Companies	Total Employees	Residential Contracts (%)	Design-build/Fast-track Turn-key/Other			
1	<b>BBL Construction Services LLC</b> 302 Washington Ave. Ext., Albany, N.Y. 12203 452-8200, (464-9592) www.bbllinc.com	\$178,000,000 -4.3%	\$458,200,000 -4.2%	\$0 \$343,000,000	225 475	85% 15%	20% / 0% 25% / 0% 5% / 0%	Health care, education, commercial, office, retail, development	Broadway Financial Ctr., Giers Falls Hosp., Albany Family Court, Saratoga Marriott, Kaatskill Mountain Club, Capital Region Health Park	Donald Led Duke
2	<b>Turner Construction Co.</b> 54 State St., 4th Fl., Albany, N.Y. 12207 432-0277, (432-0279) www.turnerconstruction.com	\$95,000,000 21.79%	\$7,300,000,000 15.87%	\$0 \$1,000,000	70 4,800	92% 8%	75% / 0% 15% / 10% 0% / 0%	N.A.	Center for Medical Sciences, Kennedy Towers, Oak Hill Apartments	Mark Breslin
3	<b>Sano-Rubin Construction Co. Inc</b> 624 Delaware Ave., Albany, N.Y. 12124 462-6471, (462-6866) http://www.sano-rubin.com	\$94,300,000 5.13%	\$94,300,000 5.13%	\$0 \$66,000,000	81 81	100% 0%	89% / 0% 6% / 35% 0% / 5%	Campuses/schools, hospitals, office buildings, senior living, nursing homes	WJHT Broadcast Facility; College of St. Rose; Daughters of Sarah Nursing Home; N. Colonie, East Greenbush and RCS School Districts	David Rubin, Patrick Hart
4	<b>Bast Hatfield Inc.</b> 1399 Vischers Ferry Rd., Clifton Park, N.Y. 12065 373-2000, (373-2303) www.bast-hatfield.com	\$89,700,000 28.69%	\$52,300,000 -33.63%	\$200,000 \$51,600,000	300 300	100% 0%	0% / 0% 5% / 1% 2% / 92%	Site work, masonry, concrete, pre-engineered metal buildings	Schenectady County highway facility, RPI biotech and garage, Lowe's (Halfmoon)	Christopher Bast
5	<b>Bette &amp; Cring Construction Group</b> 26 Century Hill Dr., Latham, N.Y. 12110 213-1010, (213-1050) www.bettecing.com	\$83,000,000 8.5%	\$121,000,000 2.98%	\$0 \$68,000,000	268 338	60% 15%	25% / 0% 40% / 15% 10% / 20%	Bridges, heavy highway, medical office buildings, prisons, schools & commercial office buildings	Avila Independent Living Center, Enclave at Windham, Rte 30 Bette Bridge, Natural History Museum of the Adirondacks, Hudson Reserve Apartments	Peter & Matthew Bette
6	<b>The Pike Co.</b> 140 Clifton Corporate Pkwy., Clifton Park, N.Y. 12065 271-5256, (371-9744) www.pikeco.com	\$54,000,000 -4.42%	\$255,400,000 43.48%	\$0 \$44,000,000	35 420	100% 0%	16% / 10% 9% / 20% 0% / 45%	N.A.	Albany City School District, Alfred E. Smith Building, Congress Park	Thomas Judson, Jr.
7	<b>Delaney Construction Corp.</b> P.O. Box 1, Mayfield, N.Y. 12117 661-5304, (661-7619) www.delaneyconstruction.com	\$39,100,000 N.C.	\$39,100,000 N.C.	\$0 \$14,000,000	162 162	N.A. N.A.	N.A.	Landfill cell construction, roadway construction, airports, golf courses	N.A.	Timothy Delaney
8	<b>MLB Construction Services LLC</b> 1 Stone Break Road, Malta, N.Y. 12020 289-1371, (289-1652) www.mlbind.com	\$38,500,000 48.08%	\$44,100,000 36.53%	\$0 \$30,000,000	80 100	100% 0%	50% / 0% 20% / 0% 0% / 30%	Educational facilities, retail, health care, institutional & commercial facilities	Union College residences, Charles Wood Theater, Hyde Collection Art Museum, St. Joseph Hall (St. Rose) & Warren Co. Public Safety Building	Thomas Eckert
9	<b>U.W. Marx Construction Co.</b> 20 Gurley Ave., Troy, N.Y. 12182 272-2541, (272-1196) www.uwmarx.com	\$37,400,000 -20.09%	\$37,400,000 -46.57%	\$0 \$0	160 200	100% 0%	40% / 0% <sup>1</sup> 25% / 0% 0% / 35%	Corporate, education, health care, transportation, research labs, water/wastewater treatment facilities	UAlbany Cancer Research Center, GE Research & Development C-Wing, FDR Library & Wallace Center, Vinar Pavilion at Union College	Peter Marx, John Bishop, Mark McClenahan, Jeff West, Keith Leal
10	<b>Jersen Construction Group<sup>1</sup></b> 6 Industry Dr., Waterford, N.Y. 12188 233-0600, (233-1215) www.jersen.com	\$34,000,000 113.84%	\$34,000,000 113.84	\$3,000,000 \$0	50 50	98% 2%	30% / 0% 50% / 10% 10% / 0%	Pre-engineered metal buildings, heavy concrete foundations, earthwork	Stefel Laboratories, G.E. Research & Development, Albany Justice Building, SUNY Building #5, Wilcor International	John Jersen